



HousingWire Honors LendUS EVP, Stew Sweet, as one of their “2020 HousingWire Rising Stars”

Stew Sweet of LendUS has been recognized by HousingWire for his exceptional career trajectory and dedication in the mortgage industry.

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Stew Sweet, EVP at LendUS, has been recognized by HousingWire as one of their 2020 Rising Stars under the age of 40 in the mortgage, real estate, and fintech industries (<https://housingwire.com>).

Sweet’s nomination originated based on his exceptional career growth and his guidance to the LendUS executive team while staying focused on serving the company’s consumers and originators.

Sweet’s career trajectory is highlighted by his quick rise into leadership. He began his career in Mortgage Lending in 2013 as an intern. The following year he became a Jr. LO, then quickly moved to become a Loan Officer, and was awarded the mantle of Branch Manager the subsequent year, at the age of twenty-six.

Current Role

In his current role of EVP of Corporate Strategy, Sweet is responsible for advising on the business strategy, long term vision, and identifying growth opportunities for the



Stew Sweet, EVP of Corporate Strategy | HousingWire Award Winner

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company while ensuring each boutique brand is aligned for success in their respective markets. He is also a key member of the executive management team, working directly with the CEO to drive impactful corporate initiatives.

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"Stew is passionate about creating efficiencies while leveraging technology and automation to improve the customer and originator experience. During his time managing a high volume branch, he realized there was much to be improved upon to move the industry forward, and has been instrumental to the growth of the company not only in his market but across the national footprint," says Neda Mohammadi, SVP of Customer Loyalty and National Sales Operations.

Past Notable Recognitions:

- Named in the top 1% of all Loan Advisors in the US by volume in 2018, 2017, and 2016.
- \$200M+ in personal loan fundings
- Closing over \$900m in mortgage loans while overseeing the Berkley Branch of RPM Mortgage – by year-end they are slated to have closed over \$1B together.

When asked, "What is the one habit that has helped you succeed?" Sweet replied: *"I started in the mortgage industry straight out of college, knowing nothing about finance. I learned that life isn't about what you know—it's how hard you're willing to work. Fortunately, I had mentors that showed me the ropes, and taught me that there's no substitute for hard work."*

About HousingWire:

HousingWire is the most influential source of news and information for the U.S. mortgage and housing markets. Built on a foundation of independent and original journalism, HousingWire reaches over 60,000 newsletter subscribers daily and over 7.5 million unique visitors each year. Our audience of mortgage, real estate, financial services, and fintech professionals rely on us to Move Markets Forward. Visit www.housingwire.com or www.solutions.housingwire.com to learn more.

About LendUS:

Based in Alamo, California, LendUS®, LLC is one of the country's top family-owned and operated private mortgage lenders. LendUS® is the culmination of the uniting of American Eagle Mortgage and RPM Mortgage, two well-established companies with like-minded industry veterans. This unification allows LendUS® to combine the ultra-attentive service

of a small firm with the competitive rates and broad product selection of a nationwide lender. With a focus on providing customers with smart advice and an easy process with super speed, LendUS® currently serves 41 states with an eye on growth. For more information, please visit <https://www.lend.us>, call 925-295-9300, follow @LendUSLLC on Facebook or follow @lend.us on Instagram.

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